



December 12, 2020

To whom it may concern:

A recent building Safety Audit recommended the need for an Earthquake gas-line protection system.

I searched for vendors who supplied this in the Vancouver, BC area.

There were three choices. My final choice was Quake Koso.

There were multiple reasons:

- They were fantastically accommodating to our timeline.
- The pricing was very competitive.
- They did all the work to provide the installing contractor and notifications.
- The delivery time was better than estimated which worked with adjusting our install timeline.
- We are a facility with flammable product and they were very aware of increased care of task.
- We required weekend install, arranged without issue. I set the date and it was done
- The explanation of value, and purpose, was easy to understand.

In simple terms, an all-around win situation from the first contact.

I easily give my recommendation of the caliber, above estimates, ease of working with, and all interactions with vendor and contractor.



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Plant Engineer



